



# ANNUAL REPORT FISCAL YEAR 2017





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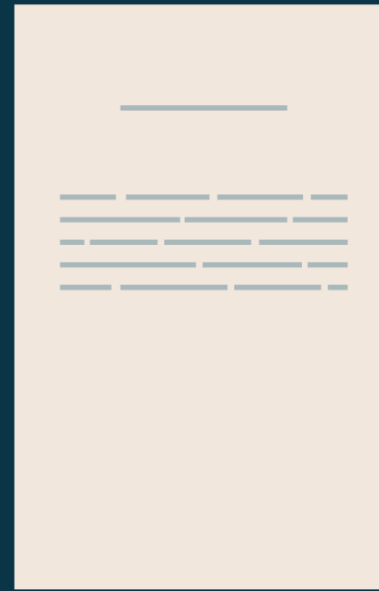
WILL HARMS  
**DIRECTOR OF SUICIDE / HELPLINE**

KHADIJA ATHMAN  
**HUMAN RESOURCES DIRECTOR**

VICENTE GARCIA  
**CHIEF FINANCIAL OFFICER**



# Dear friends...



This report is dedicated to our many donors and volunteers as well as our dedicated staff. ACTS could not operate and grow without their support of our mission to help our neighbors in Prince William County. They are the ones to thank for making Fiscal Year (FY) 2017 a great year for ACTS and giving us the ability to help over 80,000 of our neighbors.

ACTS grew significantly in our Fiscal Year 2017. We further expanded our services to the Western part of Prince William county by opening an office in Manassas. The Manassas office has expanded our capability to provide both our Crisis and Trauma Services, as well as our Human Services programs to all those living in our area. We also bought a new building, the Hunger Prevention Center, to extend the capabilities of our food pantry. We have made progress in bringing it on-line and it is now in limited use. In addition, our events like the IWALK, Operation Turkey, and the Volunteer Appreciation Dinner were successes and expanded both our donor and client bases. ACTS was also chosen to be the recipient of Comcast Cares Day, which through the work of hundreds of volunteers, completed many projects that beautified the environment that greets our clients, and upgraded many of our buildings. FY17 was a banner year for ACTS.

As we look forward to our 50<sup>th</sup> anniversary in 2019, ACTS will continue to carry out and expand its mission to help our neighbors in need. Each member of our staff and all our volunteers do their utmost every day to help our neighbors and show them that we care. ACTS has grown in 2017 and with your help we will continue to grow and make a difference in people's lives every day.

Sincerely,

Steven G. Liga  
ACTS CEO

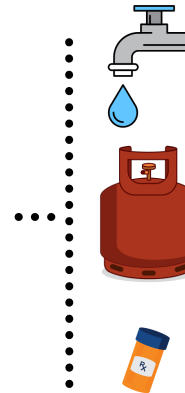
David Strand  
ACTS Board President



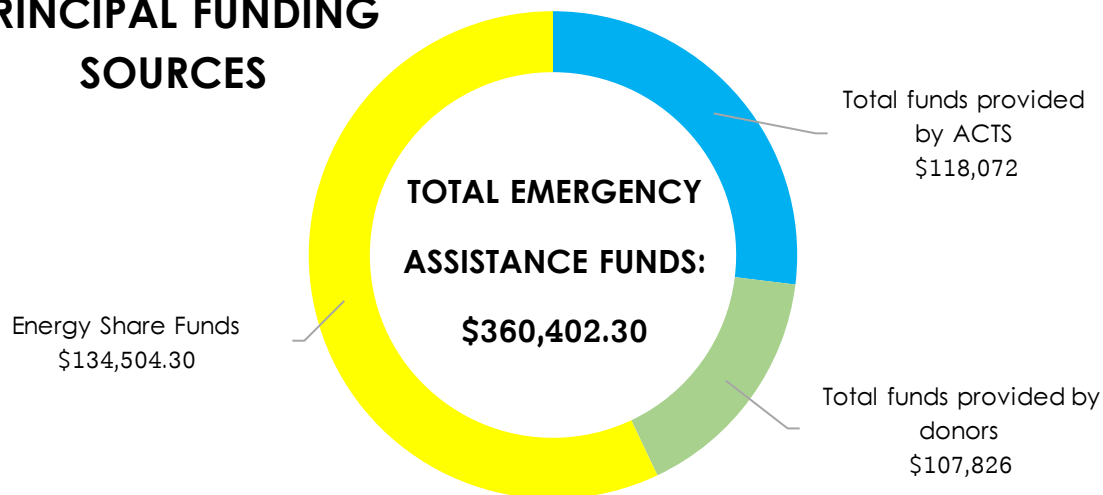
## SERVICE RESULTS:

# 729

FAMILIES RECEIVED  
FINANCIAL ASSISTANCE



## PRINCIPAL FUNDING SOURCES



## EMERGENCY ASSISTANCE



In FY17, the Client Support Services Department continued toward its mission of assisting our neighbors in need with their utility bills, prescription assistance, food assistance and propane tanks for the homeless clients who reside in part within the tent or camp homeless cities within the county.



The Client Support Services team also engaged in community projects which supplied school supplies, backpacks, hot chocolate, diapers, pet food and soup to our neighbors in need.

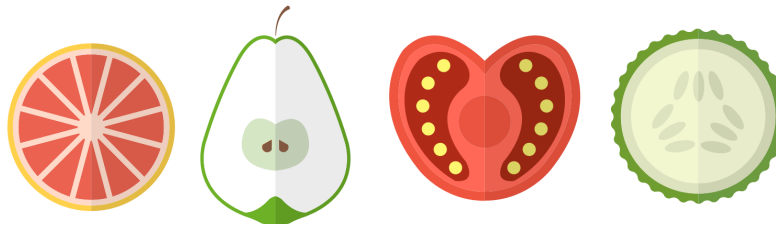


We served the community not only with direct assistance but also with workshops and financial courses with our community partners, as well as major community hunger prevention events like Operation Turkey.

**-Madelyn Ramos**  
Chief Program Officer  
Human Services Division



## SERVICE RESULTS:

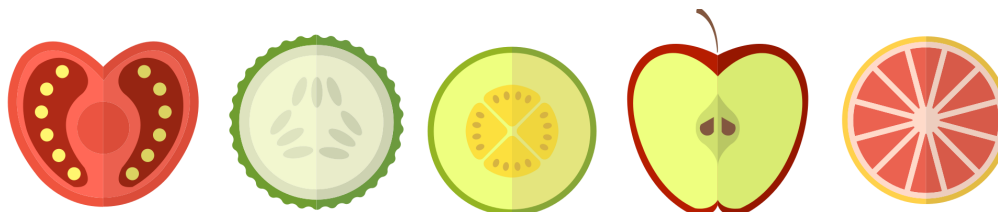
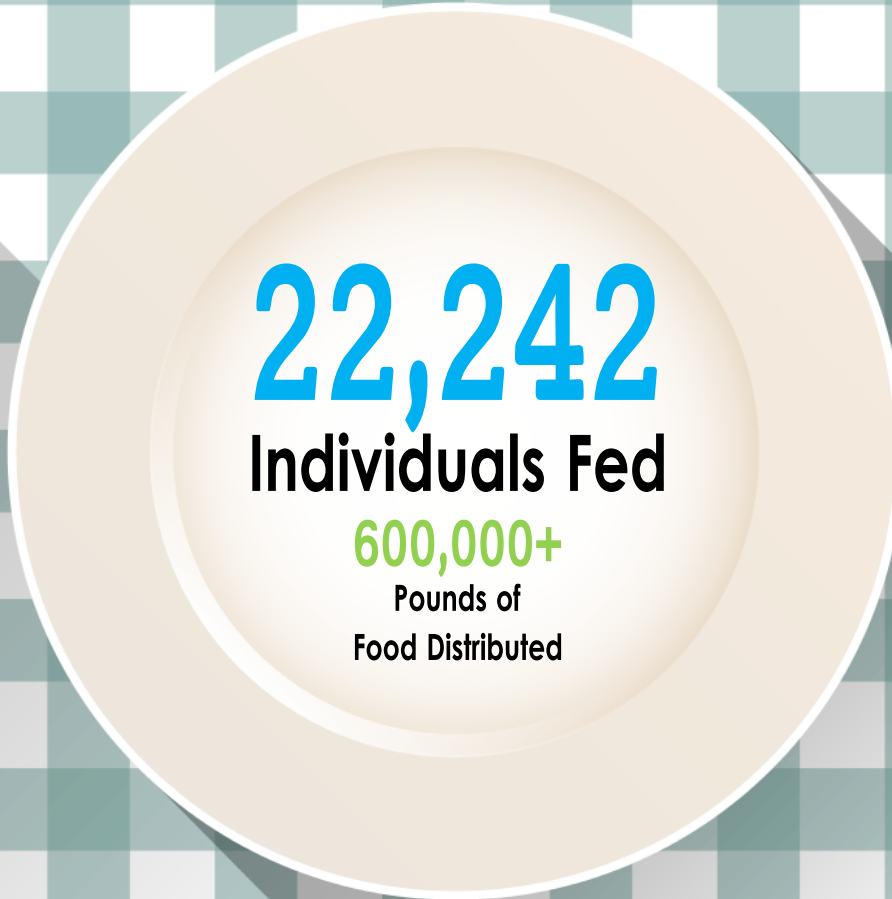


22,242

Individuals Fed

600,000+

Pounds of  
Food Distributed



## FOOD PANTRY



Operation Turkey 2016 was a huge success with the help of schools, churches, donors, and volunteers. The Food Pantry served over 800 families, giving out over 1,000 Operation Turkey bags, each weighing about 12 lbs. The pantry also distributed a total of 59,427 pounds of food, of which 11,388 pounds consisted of Thanksgiving staples such as stuffing mixes, vegetables, and pie ingredients. In addition, each family received a \$10 gift card from a local grocer to put towards the purchase of a turkey.



Implementation of the Hunger Prevention Center is under way and evolving on a day to day basis.



The Pantry is currently incorporating specialized diets into our offerings.

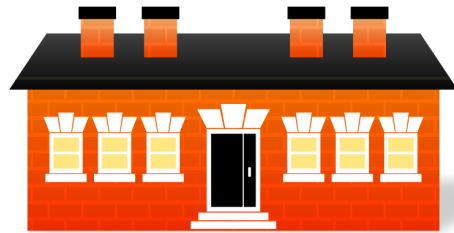


The Mail Letter Carrier Food Drive was amazing with almost double poundage from last year.

-Melissa Napora  
Food Pantry Manager



# SERVICE RESULTS:



.....60  
**HOUSEHOLDS ADMITTED TO  
EMERGENCY SHELTER**



.....99  
**HOUSEHOLDS PLACED IN  
PERMANENT HOUSING**



.....16  
**HOUSEHOLDS PLACED IN  
TRANSITIONAL HOUSING**



.....43  
**HOUSEHOLDS ADMITTED TO  
SAFE HOUSE**

## HOUSING



ACTS' Housing Department, which comprises the Beverly Warren Shelter, Domestic Violence Safe House, and Sustainable Housing Program, received the Housing Trust Fund this year, amounting to \$100,000.00. This was the first year the department has received this grant.



ACTS' Housing also received the Virginia Housing Solutions Program grant of \$115,000.00.



We have been working on implementing a low barrier shelter and the new county wide coordinated entry system that comes on board January 23, 2018.

-Lula Kelly  
Director of Housing



## SERVICE RESULTS:

# \$529,803.00

### REVENUE FROM SALES



**SALES FROM  
THE THRIFT  
STORE FUND  
ALL OF ACTS'  
PROGRAMS**

## THRIFT STORE



The Thrift Store connected with the community through many events in FY'17, such as Christmas with Santa, where we handed out gifts and cookies. During Christmas, we prepared carts for the Christmas Parade and won 3rd Place as a competing non-profit.



For the first time ever, we had our very own table at the IWALK.



We also partnered with local schools to provide job skills for the disabled, which started this year.

**-Nicole Davis**  
Thrift Store Manager



## SERVICE RESULTS:

3,693

TOTAL DOMESTIC VIOLENCE  
CLIENTS SERVED

148

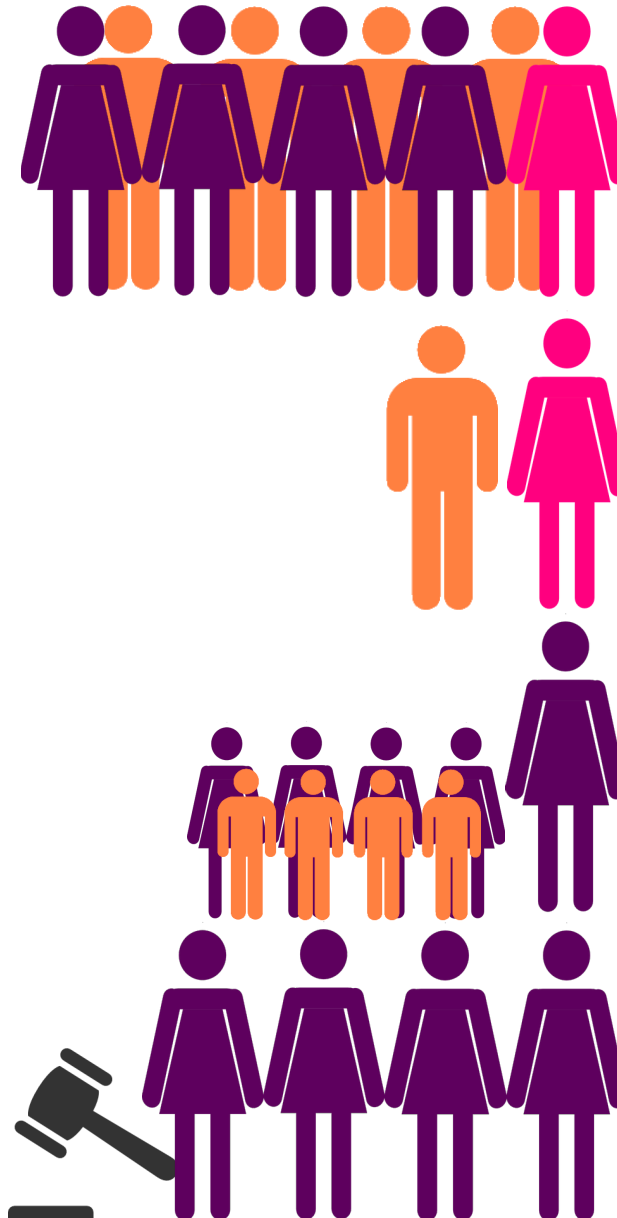
INDIVIDUAL ADULT SUPPORT  
GROUP SESSIONS

80

INDIVIDUALS ATTENDED  
CHILDREN'S SUPPORT SESSIONS

707

INDIVIDUALS  
ACCOMPANIED TO COURT



## DOMESTIC VIOLENCE SERVICES



Work with the Prince William County Police Department continued on the Lethality Assessment Protocol. This innovative program will save lives by having police officers at the site of domestic violence situations contact ACTS DVS staff immediately and connect victims with our services.



ACTS DVS had a very successful Domestic Violence Awareness Month with many activities, such as the ACTS IWALK, "Purple Out Day," the Children's Program T-Shirt painting and Clothesline Project, Fort Belvoir Outreach Event, Purple Purse Drawing, Clubs of Quantico Awareness Event, ACTS ribbon cutting for the new Manassas Site, Theater of the Oppressed and Open House.



The Greater Prince William Sexual and Domestic Violence Prevention Council hosted several successful Brown Bag Lunches on various topics. These events were well-attended by staff and allied professionals.

**-Dotty Larson**

Domestic Violence Services Director



## SERVICE RESULTS:

**772**

**TOTAL SEXUAL ASSAULT  
CLIENTS SERVED**

**31**

**HOSPITAL  
ACCOMPANIMENT VISITS**

**441**

**INDIVIDUAL ADULT SUPPORT  
SESSIONS**

**176**

**INDIVIDUAL CHILDREN  
SUPPORT SESSIONS**

## SEXUAL ASSAULT SERVICES



Our reach has expanded into Manassas with the opening of an office on Grant Avenue near the courthouse, making it easier for clients on the west side of the county to access services.



We have hired Terry Swirchak to fill the new position of Sexual Assault Community Educator, who is in charge of volunteer training and outreach.



We have also hired Deborah Dickerson as a Sexual Assault Specialist; Deborah comes to us after one year with ACTS Helpline.

**-Lydia Teutsch**

Sexual Assault Services Director



# SERVICE RESULTS:

**8,200** Suicide Related



**11,549** Senior Link Calls



**111** Sexual Assault Related



**2,522** Ongoing Service



**7,177** Crisis Calls



**8** LOSS Team Visits



In-home support within  
an hour of suicide.

## SUICIDE HELPLINE



We switched our phone system from 8x8 to Avoxi to improve call clarity allow for silent monitoring during supervised calls and training.



We also made the switch from using paper call logs to a software platform that has digital logs. This has allowed us to be more efficient with our workload and greatly increased our reporting capabilities.



A formal internship was also established with the University of Mary Washington for Helpline to help with volunteer recruitment.

**-William Harms**

Suicide / Helpline Director



# 1,188

**VOLUNTEERS SERVING**

# 23,514

**HOURS SERVED**

# \$376,224

**SAVINGS IN  
OPERATIONAL COSTS**



## VOLUNTEER HALL OF FAME

We could simply not continue our operations without the help of our volunteers. Below are some of the people who have contributed the most hours to make sure ACTS continues to run and grow:

IRIS COLEMAN, 1,224  
LILLIAN SMITH-STARKS, 1,028  
MARK VICTORSON, 872  
DAVE FORCIER, 805  
CHRISTINA MIRELES, 780  
DIANE ROMAN, 684  
RONALD OSTRICH, 641  
SAMUEL HOLBROOK, 628  
SHANTA SPENCER, 535  
MADELEINE WILLIAMS, 519  
JANELLE OLIN, 503  
SHANIQUEA SETH, 492  
CAROL FREEMAN, 447  
AMBER MAIDEN, 432  
GREGG REYNOLDS, 420  
NICHII NAMAHA-ONO, 408  
GLENDA JOHNSON, 348  
MARGARET PETRIZZA, 324  
DANIELLE SILAS, 288  
LINDA LUMBERT, 285  
ROGER COOLEY, 277  
DEBORAH AVVISATO, 273  
GUS BORAWSKI, 249  
NICOLE LAMB, 244

NANCY PHILLIPS, 212  
STEVEN MUCK, 203  
JOSSELYN WILSON, 192  
JOHN OUTLAND, 158  
LISSY MARCH, 156  
KATHY BOVIN, 150  
RUBY BELLINGER, 146  
GORDON ARRIGHI, 144  
SUSIE COFFINEAU, 144  
MICHAEL OLIN, 138  
MARGARET LIMBACH, 135  
LAURA COX, 132  
CINDY PASTERNAK, 131  
JIM LIMBACH, 130  
DAVID BUSHEY, 127  
LAWRENCE DIRICCO, 120  
JERRY MCCULLOUGH, 119  
DONNA DIRICCO, 117  
WALDINDA BELT, 116  
MARK GRAHAM, 114  
LYNETTE GATES, 111  
STEVE ARGUBRIGHT, 110  
STEVE RUMBLE, 110  
MELISSA KERN, 100

## VOLUNTEER PROGRAM



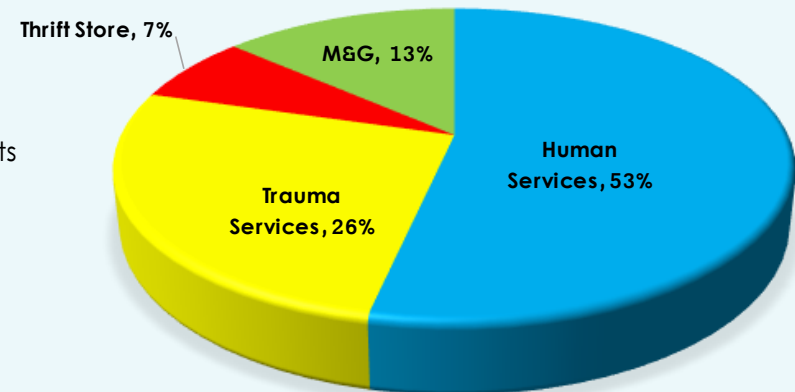
# FINANCIAL FACTS

- ⇒ ACTS finished Fiscal Year '17 with a small surplus, which marks the third year in a row this has happened. It is the tradition of ACTS to invest in our community, and the surplus will be used to both continue and expand our current programs.
- ⇒ Using Abila Accounting Software, we have implemented a fixed assets module, which allows us to track our physical assets like furniture, supplies, and hardware not only from an accounting perspective, but a physical one as well.
- ⇒ ACTS received a grant from the Department of Criminal Justice Services in upwards of \$580,000. This funded the expansion of our Sexual Assault and Domestic Violence Services programs and the opening of our Manassas office.
- ⇒ Fiscal Year 2017 also marked an investment in technology. The new phone system we purchased allows us to reach each other and clients faster than ever before.
- ⇒ 59% of funding to ACTS comes from individual donors, corporations, self-generated income, and faith-based partners.
- ⇒ 41% of our funding came from federal, state, local and county grants.
- ⇒ Forecasting for FY '18 demonstrates positive cash flow and gives us the ability to continue our existing programs.

## TOTAL EXPENSES

- ⇒ **Human Services, \$2,636,053**
- ⇒ **Crisis and Trauma Services, \$1,291,549**
- ⇒ **Management & General, \$663,774**
- ⇒ **Thrift Store, \$344,293**

**GRAND TOTAL: \$4,935,669**





# PRINCIPAL FUNDING SOURCES

## NAME

## AMOUNT

In-Kind Income

\$2,157,345

Grants

\$1,439,758

Contributions

\$1,222,325

Department of Criminal Justice

\$677,659

Thrift Store Sales

\$529,803

Prince William County Community Services Board

\$403,319

Prince William County Department of Social Services

\$204,653

Virginia Department of Housing and Community Development

\$171,954

Commonwealth of Virginia Department of Social Services

\$149,327

Program Income

\$114,992

Federated Campaigns

\$86,864

Fundraising Event Income

\$72,665

E-Trade

\$50,000

**Total Income: \$5,623,752**



12



# Individuals



ACTS could not continue our mission of fostering hope, providing relief and promoting self-sufficiency for our Prince William area neighbors in crisis without your financial support. Below are some of our most giving donors. On behalf of the individuals and families ACTS serves, thank you for your contribution!

## **SIGNATURE (\$10,000+)**

Brian & Joelyn Kitzmiller  
Charlotte Williams

## **PLATINUM (\$5,000+)**

Tracy Daun  
Steven & Diane Liga  
Stephen & Heidi Raeder  
James & Trudy Tobin

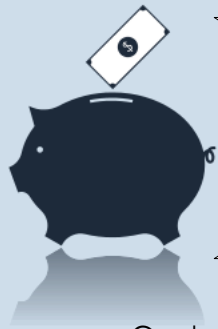
Mr. & Mrs. Lanzillotta  
Robert Mouw  
Joshua Reese  
John & Barbara Walvius

## **GOLD (\$2,500+)**

Rebecca and David Bibb  
Charles & Patricia Hartmann  
James & Joyce Jolly  
Gary V Sipes

Bob & Sandy Chamberlin  
Harold & Barbara Hollis  
Patricia Lyle  
Douglas & Lieselotte Strack





# Individuals

part II



## SILVER (\$1,000+)

Gordon & Lorraine Aitken  
Sharon Applegate  
David & Barbara Carr  
Iris & Tom Collins  
Jeffrey & Dinh Dion  
Paul & Kathleen Herer  
Barbara Johnson  
Dierdre Sheridan-Luft  
John & Florence Mittino  
Patricia Parker  
Wayne Raabe  
Alan & Joyce Roach  
Patrick & Kimberley Shaver  
Lou Soscia  
David Walker, Sr.

Vanessa & Larry David Akin  
Brian & Melanie Burdett  
John & Nanette Carradice  
Stephen Connelly  
James Eden  
Denise Hermes  
Jack and Sharon Kennedy  
John & Tucker Maney  
Stewart L Ocheltree  
Audry Pomerening  
Paul Regazzi  
Jennifer Sandels  
SJ & MJ Sherman  
David & Karen Smith  
Judith Westrom

Joseph & Lisa Albuquerque  
Theresa Burton  
Ronald & Betty Chidlow  
Dennis & Diane Dingle  
Maryann Glenn  
John & Renate Hill  
Gary Knipling  
Lisa McBride  
George & Pamela Orr  
Gwendolyn Phillips  
David & Lynn Rickard  
Delores Schmidt  
Brad & Nola Shere  
Philip & Maria Varghese  
Wayne & Joan Williams

## BRONZE (\$500+)

Terry Anderson  
Edward Auger  
Lucille Bland  
Edward Chamberlin  
Stanley & Marguerite Crozier  
Patrick Dickriede  
Marvin & Jan Floom  
Karl Glasbrenner  
Tom Kelley  
Carol Krieger  
Jon & Carol Miller  
Kenneth & Phillis Peppard  
John Sova T. Rowe Price  
Lisa Rycroft  
Julie Steinhardt  
Joseph & Marion Todaro  
Gretchen Wilcox

Jeremy & Denise Arel  
Nicole & Bill Bayert  
David & Jane Bohannon  
Robert Clemente  
Lester Cummins  
Raymour & Flanigan  
David Forcier  
Kathleen Hurst  
Betty Kerr  
Letty Lynn  
Gary & Alita Nichols  
Susan Piccione  
Terry & Rosemary Raney  
Steven Scharpnick  
Joseph & Helen Tenanty  
Buck & Julie Waters  
Elizabeth Zimbardo

Vielka Asia  
Judson Bireley  
Brian & Laura Buckenmeyer  
William & Mary Cramer  
Merilyn & William Davis  
Tammy Fleming  
Janet & Joseph Fortson  
Patricia Hoover  
Norton & Theresa Knapp  
Thomas & Jean Marr  
William Arthur Olson  
Edwin & Susan Powell  
Steven & Kimberly Rumble  
John Sipes  
Lana Tobey  
Laurie Wieder

# BUSINESSES

## SIGNATURE

IFM, LLC

## PLATINUM (\$5,000+)

Prince William County Service Authority

## GOLD (\$2,500+)

Carradice Wealth Advisors

Dominion Power

Loveless Porter Architects, LLC

Nauticon Imaging Systems

## SILVER (\$1,000+)

Access National Bank

Burgess & Niple, Inc.

Novant Health, Inc.

Shirt Art, Inc.

BAE Systems

Karen Radley Acura, Volkswagen

Primary Care & Endocrinology

Woodbridge Comfort Dental Care

## BRONZE (\$500+)

AITs Septic Service, Inc.

Brandmuscle

Cardinal Internal Medicine Assoc, PC

Kamper Chiropractic & Rehab

Mark York/ OneLife Fitness

Steele Foundation, LLC

Stonebridge At Potomac Town Center

The Boeing Company Gift Match

The Capital Group, LLC

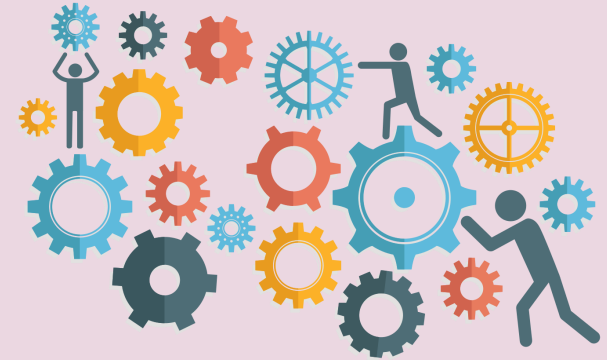
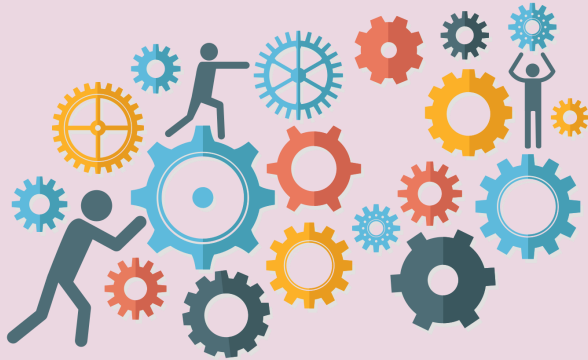
JABS Construction, Inc.

Marines Plumbing

Mid Atlantic Bath, LLC (Bath Fitters)

Steven Strickland DDS, PC

Systems Planning & Analysis, Inc.





# CHURCHES

## **SIGNATURE (\$10,000+)**

First Mount Zion Baptist Church  
Holy Family Catholic Church  
St. Elizabeth Ann Seton Catholic Church  
St. Matthew's Lutheran Church

## **PLATINUM (\$5,000)**

Good Shepherd UMC  
Old Bridge United Methodist Church  
St. Francis of Assisi Catholic Church

## **GOLD (\$2,500+)**

First Baptist Church of Woodbridge  
Good Shepherd Lutheran Church  
Immanuel Anglican Church  
Woodbridge Church of the Brethren

## **SILVER (\$1,000+)**

All Saints' Church  
Image Church  
Manassas Presbyterian Church  
Mt. Olive Baptist Church

Grace Baptist Church  
Lake Ridge Baptist Church  
MCB Quantico ROF

## **BRONZE (\$500+)**

Buckhall United Methodist Women  
First Baptist Church  
Hope Hill Church  
Marsh Road Baptist Church  
Tuesday Night Bible Study

Dumfries UMC-Crafty Ladies  
First Baptist Church  
Manassas St. Thomas United Methodist Women  
Pohick Episcopal Church  
Westminster Chapel Fund

# Nonprofits, Civic Organizations ESTATES & TRUSTS

## **SIGNATURE (\$10,000+)**

Vida M Baugh Estate

## **PLATINUM (\$5,000+)**

Benevity AEF  
Philip L Graham Fund  
Fairplay Living Trust

## **GOLD (\$2,500+)**

EnergyShare

## **SILVER (\$1,000+)**

The Eichorn Family Trust  
George M Hampton Scholarship&Comm Act  
Kappa Foundation of Woodbridge  
Lake Ridge Lions Club Charities  
Lions Club of Montclair Charities  
Women In Community Action

Franklin Templeton Investments  
Fraternal Order of Police  
HomeAid Northern Virginia  
Kiwanis Club of Woodbridge  
Lake Ridge Rotary Club  
VA Sexual & Domestic Violence Action Alliance

## **BRONZE (\$500+)**

Azalea Charities, Inc.  
NOVEC HELPS  
Rappahannock United Way

National Network to End Domestic Violence  
Omega Psi Phi Fraternity, Inc.  
Truist



# Foundations

## **SIGNATURE (\$10,000+)**

Cecil & Irene Hylton Foundation, Inc.  
American Endowment Foundation

## **GOLD (\$2,500+)**

Stillbrave Childhood Cancer Foundation  
Fru-con Foundation

## **SILVER (\$1,000+)**

Enterprise Holdings Foundation  
Micron Technology Foundation, Inc.  
Woodforest Charitable Foundation

## **BRONZE (\$500+)**

State Farm Companies Foundation

